



BCCAR University Presents:

TREND TRAINING SESSIONS

A Professional Development opportunity offered exclusively by the Burlington Camden County Association of REALTORS®

Date:

Mondays:
March 10, 2008
April 14, 2008
May 12, 2008
10:00a.m. - 11:30am
1-2:30pm

Location:

Association Headquarters
Cherry Hill, NJ

Investment:

FREE

Register with TREND at
TRENDmls.com

RSVP to:

Burlington Camden County
Association of REALTORS®
306 Kings Hwy South
Cherry Hill, NJ 08034
856-428-1013
fax 856-428-1393
www.bccar.us

BCCAR

B C C A R
U n i v e r s i t y

Instructor:

Cindy Meidt
TReND,MLS Co.

Course 101: Stepping in the Right Direction

Learn how to create a synergy between your business and TREND by using the MLS to streamline your work process. Better serve your clients by better understanding how to use MLS Blue. Work cleaner, faster, and more efficiently each day.

**Course 206: Farming your market: planting seeds to grow your business
Maximize your resources to achieve dominance in your market place:**

- * Use Public Records to help determine a Farm Area
- * Create a mailing list from Public Records
- * Use Contacts in MLS to maintain a list of potential buyers/sellers in your market
- * Create a mailing list using contacts in MLS

TREND Training

Name: _____ e-mail: _____

Company: _____ tel #: (): _____

Company Address: _____

Payment Information:

Check Enclosed Amount (check, or to charge): \$ _____

MasterCard/VISA #: _____ Exp. Date: _____

Signature: _____

Please check here if you have a disability which will require special services at the course. Attach a written description of your needs.