



**BCCAR University Presents:**

# Survive & Thrive in the New Mortgage Market

A Professional Development opportunity offered exclusively by the Burlington Camden County Association of REALTORS®

**Date:**  
**Thursday**  
**Feb. 21, 2008**  
**9:30am- 11:30am**

**Location:**  
Association Headquarters  
Cherry Hill, NJ

**Investment:**  
**FREE**  
Registration Deadline is  
Feb. 20, 2008

**RSVP to:**  
Burlington Camden County  
Association of REALTORS®  
306 Kings Hwy South  
Cherry Hill, NJ 08034  
856/428-1013  
FAX: 856/428-1393  
[www.bccar.us](http://www.bccar.us)

**Instructor:**  
Michael von Hohenstein  
Oak Mortgage

Along with housing market change comes mortgage market change. Take this exciting course and find out where the mortgage business is now and how to get the best financing possible for your clients.

Learn about:

- ◆ Skills needed for this more competitive market
- ◆ More stringent lending requirements
- ◆ FHA, PMI, Fannie Mae, Freddie Mac
- ◆ Most common loan programs
- ◆ And much, much more...

**Survive & Thrive Mortgage Market (022108)**

**Name:** \_\_\_\_\_ **e-mail:** \_\_\_\_\_

**Company:** \_\_\_\_\_ **tel #:** (    ): \_\_\_\_\_

**Company Address:** \_\_\_\_\_

**Signature:** \_\_\_\_\_

- Please check here if you have a disability which will require special services at the course. Attach a written description of your needs.

**BCCAR**

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