



Real Estate Success Institute Presents:

SHORT SALES

A Professional Development opportunity offered exclusively by the Burlington Camden County Association of REALTORS®

Date:

Friday
Nov. 21, 2008
9:30am - 11:30am

Location:

Association Headquarters
Cherry Hill, NJ

Investment:

FREE
NON-MEMBER \$25
Registration Deadline is
Nov. 20, 2008.

RSVP to:

Burlington Camden County
Association of REALTORS®
306 Kings Hwy South
Cherry Hill, NJ 08034
856-428-1013
fax 856-428-1393
www.bccar.us

Instructor:

John Rothamel, Esq.
Law Office of John D. Rothamel

Short Sales are one of the most popular ways for discounting loans in real estate. Negotiating a short sale with the lender is a difficult process. Find out why so many short sales fail, and what you can do to change the odds.

Learn about:

- What type of seller would be interested in a "short sale"
- Why getting the deed is critical
- Finding the Loss Mitigation Department
- How to negotiate with the bank
- BPO, Brokers Price Opinion's
- and much, much more

Short Sales (#112108)

Name: _____ **e-mail:** _____

Company: _____ **tel #:** ():

Company Address: _____

Payment Information:

Check Enclosed **Amount:** \$ _____

MasterCard/VISA #: _____ **Exp. Date:** _____

Signature: _____

- Please check here if you have a disability which will require special services at the course. Attach a written description of your needs.

**Real Estate
Success Institute**