



**BCCAR University Presents:**

# **SELLING Home Ownership in Today's Market**

A Professional Development opportunity offered exclusively by the Burlington Camden County Association of REALTORS®

**Date: Monday  
July 28, 2008  
9:30am-11am**

**Location:**  
Association Headquarters  
Cherry Hill, NJ

**Investment:**  
**FREE**  
Registration Deadline is  
July 25, 2008.

**RSVP to:**  
Burlington Camden County  
Association of REALTORS®  
306 Kings Hwy South  
Cherry Hill, NJ 08034  
856/428-1013  
FAX: 856/428-1393  
[www.bccar.us](http://www.bccar.us)

**Instructor:**

Minder Singh, Navy Federal Credit Union

Forget the bad press. Owning your own home is still the way to go. Learn how to sell this concept in a tumultuous market.

**Learn:**

- ◆ How to show the advantages to homeownership
- ◆ How to analyze the costs for your buyers
- ◆ How to qualify your buyers
- ◆ How to analyze credit profiles and scores
- ◆ How to qualify for DMP (Debt Repayment Program)
- ◆ Tips for financial stability
- ◆ and much, much more

**Selling Home Ownership (072808)**

**Name:** \_\_\_\_\_ **e-mail:** \_\_\_\_\_

**Company:** \_\_\_\_\_ **tel #: ( ):** \_\_\_\_\_

**Company Address:** \_\_\_\_\_

**Signature:** \_\_\_\_\_

**Please check here if you have a disability which will require special services at the course. Attach a written description of your needs.**

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