



BCCAR University Presents:

The Investment Cycle II: Buy, Manage & Sell

A Professional Development opportunity offered exclusively by the Burlington Camden County Association of REALTORS®

Instructor:

David M. Gorenberg, Esq.

Land America 1031 Exchange Services

Date:

Friday

Feb. 8, 2008

9:30 a.m. - 12 noon

Location:

Association Headquarters
Cherry Hill, NJ

Investment:

FREE

Registration deadline,

Feb. 7, 2008

RSVP to:

Burlington Camden County
Association of REALTORS®

306 Kings Hwy South

Cherry Hill, NJ 08034

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www.bccar.us

The "Investment Cycle II" seminar is a follow up to the ever-popular, "The Investment Cycle: Buy, Manage and Sell", and picks up where the original course left off. The goal of this course is to provide a more in-depth analysis of the information necessary to acquire, manage and dispose of real estate, profitably. This course promises to be a fast-paced and lively discussion of issues crucial to landlords and the real estate professionals that advise them, regardless of the size of their portfolios.

Course Objectives:

- ◆ To understand the differences between residential and commercial real estate
- ◆ To understand lease drafting techniques
- ◆ To select and retain tenants - in compliance with Fair Housing laws
- ◆ To determine rental values, including common area charges
- ◆ To create operating budgets
- ◆ To avoid common pitfalls
- ◆ To create sustainable wealth in real estate
- ◆ To increase the real estate professional's value to clients!

The Investment Cycle II: Buy, Manage & Sell (#020808)

Name: _____ e-mail: _____

Company: _____ tel #: (): _____

Company Address: _____

Payment Information:

Check Enclosed Amount (check, or to charge): \$ _____

MasterCard/VISA #: _____ Exp. Date: _____

Signature: _____

Please check here if you have a disability which will require special services at the course. Attach a written description of your needs.

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