



Date:

Friday, October 3, 2008
PART I - 9:30am to 12:00pm
PART II - 1:30pm to 4:00pm

*Extensive Reference
Materials and Lunch will be
provided.*

Investment: FREE

**SPACE IS LIMITED. YOU
MUST PRE-REGISTER TO
PARTICIPATE IN THIS
UNIQUE OPPORTUNITY!**

RSVP to:

BCCAR Headquarters
306 Kings Highway South
Cherry Hill, NJ 08034
856-428-1013 Phone
856-428-1393 Fax
www.bccar.us



BCCAR

B C C A R
University

BCCAR University Presents:

Investment Properties! - Two Classes, One Day - *Investment Cycle I and II*

**** INCLUDING CASH FLOW ANALYSIS ****

A Professional Development Opportunity offered exclusively by the Burlington Camden County Association of REALTORS®

INSTRUCTOR: David M. Gorenberg, Esquire, Certified Exchange Specialist®

Two courses on investment real estate, encompassing the entire investment cycle, have been combined into this dynamic, one-day program. This program is designed to give you the information you need regarding the evaluation, acquisition, operation and disposition of investment real estate, with special concentration on the "investment" and "income producing" parts of the investment cycle. Upon completion, you will have a better understanding of creating a business plan for any property or portfolio of properties. You will learn how to analyze the income and profit potential of any property, communicate effectively with other industry professionals and clients, and prepare a management and cash flow analysis for any investment property.

Course objectives: Expand the understanding of real estate investing • Better serve the client who purchases or manages investment real estate • Understand the potential tax implications of real estate ownership and investment • Understand the fundamentals of investment property analysis • Understand the management of investment real estate and how to create value • Understand lease drafting issues • Tenant selection and retention - in compliance with Fair Housing and other regulations • Prepare a five-year cash flow projection • Calculate the gains or losses resulting from the disposition of real estate • INCREASE YOUR VALUE TO YOUR CLIENTS, and much more!

A Day on Investment Properties

Name: _____ e-mail: _____

Company: _____ Tel: _____

Please check here if you have a disability that will require special services at the course. Attach a written description of your needs.